

Market Profile: Toowoomba - Highfields - Toowoomba

An In-Depth Analysis of Economic, Demographic, and Property Trends

Introduction

Nestled on the edge of the Great Dividing Range, Toowoomba and its northern neighbour, Highfields, comprise one of Queensland's most dynamic and evolving regions. Known for its picturesque gardens, vibrant cultural scene, and strong agricultural heritage, Toowoomba is the commercial and administrative heart of the Darling Downs. Highfields, once a rural outpost, has transformed into a thriving residential suburb, appealing to families and professionals seeking a blend of country charm and metropolitan convenience. This market profile provides a comprehensive overview of key demographic trends, economic drivers, property market performance, and future prospects for Toowoomba and Highfields.

Regional Overview

- **Location:** Approximately 125 km west of Brisbane, Toowoomba is Queensland's largest inland city, while Highfields lies about 14 km to its north.
- **Population:** As of the most recent estimates, Toowoomba boasts a population of over 140,000, while Highfields has experienced rapid growth, reaching around 15,000 residents.
- **Climate:** Known for its temperate climate, Toowoomba enjoys cool winters, mild summers, and reliable rainfall, making it ideal for agriculture and outdoor pursuits.

Demographic Trends

Toowoomba and Highfields have witnessed steady population growth over the past decade, underpinned by migration from both metropolitan Brisbane and regional Queensland.

- **Age Structure:** The region maintains a balanced demographic profile. Toowoomba's median age hovers around 38, reflecting a mix of young families, working professionals, and retirees. Highfields, with its newer housing estates, tends to attract younger families, and has a median age slightly lower than Toowoomba city.
- **Cultural Diversity:** Toowoomba has become increasingly multicultural in recent years, with significant communities from Africa, the Middle East, and Southeast Asia. This diversity is reflected in the city's schools, restaurants, and community events.
- **Education:** The region is renowned for its educational offerings, including the University of Southern Queensland, numerous public and private schools, and TAFE campuses, attracting students from across Australia and overseas.

Economic Drivers

Toowoomba's economy is both diverse and resilient, with strong performances across agriculture, education, health, retail, manufacturing, and logistics.

- **Agriculture:** Historically the backbone of the region, agriculture remains a key sector. The fertile Darling Downs produce grains, cotton, beef, dairy, and horticultural products for domestic and export markets.

- Education and Health: The presence of the University of Southern Queensland and major hospitals like Toowoomba Hospital and St Vincent's Private Hospital support thousands of jobs and drive economic activity.
- Retail and Services: As the service centre for the Darling Downs, Toowoomba offers a comprehensive retail sector, from major shopping centres to boutique outlets and vibrant markets.
- Manufacturing and Industry: With several industrial estates and proximity to major transport corridors, Toowoomba houses food-processing plants, engineering firms, and logistics hubs.
- Infrastructure: Major projects like the Toowoomba Second Range Crossing, Wellcamp Airport, and Inland Rail have enhanced connectivity and fostered business growth.

Property Market Overview

The property market in Toowoomba and Highfields has demonstrated steady growth, underpinned by affordability, lifestyle, and infrastructure development.

Residential Real Estate

- House Prices: Median house prices in Toowoomba are typically lower than Queensland's coastal cities, making it attractive for first home buyers and investors. Highfields, with its modern estates and larger lots, often commands a slight premium.
- Rental Market: Rental yields remain healthy, and vacancy rates are generally low, reflecting strong demand from students, professionals, and families.
- Growth Corridors: New residential developments in Highfields, Glenvale, and outer suburbs continue to draw buyers, while established neighbourhoods in Toowoomba offer character homes and established gardens.

Commercial and Industrial Property

- Retail Sector: The city centre, Clifford Gardens, and Grand Central are retail hotspots, with further developments planned to cater to the growing population.
- Industrial Hubs: Wellcamp Business Park and the Charlton Logistics Precinct are driving growth in transport, warehousing, and manufacturing.

Infrastructure and Connectivity

Significant infrastructure investments have transformed the region's connectivity:

- Toowoomba Second Range Crossing: This major bypass has improved freight movement and eased congestion in the city.
- Wellcamp Airport: Australia's newest major airport, offering passenger and cargo services, has positioned Toowoomba as a key logistics hub for inland Queensland.
- Inland Rail: The forthcoming Inland Rail project will further strengthen Toowoomba's links to national freight networks.
- Public Transport: Local bus networks and road upgrades continue to improve mobility for residents and businesses.

Lifestyle and Amenity

Challenges and Opportunities

While the region presents many advantages, there are challenges to be navigated:

- **Water Security:** With periodic droughts, securing reliable water supply for households, agriculture, and industry is an ongoing concern.
- **Urban Growth:** Managing expansion while preserving green space and local character is a priority for planners and council.
- **Workforce Development:** Ensuring a skilled labour force to meet the demands of emerging industries will require continued investment in education and training.

Future Outlook

The outlook for the Toowoomba - Highfields region is positive. Population growth is forecast to remain above the state average, driven by lifestyle appeal and affordability. Infrastructure projects, especially completion of Inland Rail and expansion of Wellcamp Airport, are set to unlock further economic opportunities. The property market is expected to remain resilient, with stable demand for both residential and commercial assets.

Conclusion

Toowoomba and Highfields stand as exemplars of regional vitality in Queensland, successfully blending their rural heritage with contemporary growth and innovation. As the region continues to evolve, its competitive advantages—affordable living, strong infrastructure, lifestyle, and economic diversity—will ensure it remains a destination of choice for families, businesses, and investors for years to come.

Highfields (Suburb-Level Insights)

Current Vacancy Rate

IMAGINE
WEALTH

A snapshot from realestateinvestar.com.au reports the current vacancy rate for Highfields at 0.24%, based on rental listings and population data. This figure is exceptionally low and reflects a highly competitive rental market.

Property Market Snapshot

- Median price for houses: A\$817,000, with a notable 11.23% increase over two years.
- Median rent for houses: A\$650/week, yielding an approximate 4.13% rental return.
- Sales activity: Houses have an average of 85 days on market, with 87 current house listings—a modest 4.82% annual increase in stock availability.
- Units' data: Not available (NA) in the same report.

Capital Growth & Yield (Wirraglen-linked data)

According to Latitude Property insights, one development in Wirraglen (Highfields) shows:

- Gross return: A\$35,880
- Gross yield: 4.65%
- Capital growth: 5.73%
- Vacancy rate: 1.11% (note: slightly higher than broader Highfields but still indicates strong demand).

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